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# Fintech, regtech, and financial development: evidence from China

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#### **Abstract**

This study investigates the influence of fintech on developments in China's financial sector across 290 cities and 31 provinces between 2011 and 2018. Using a two-stage least squares instrumental variable regression approach and correcting for cross-sectional dependency, simultaneity, and endogeneity of regressors, the results establish a positive link between fintech and financial development. Our findings show that fintech supports financial sector development by enhancing access (loans), depth (deposits), and savings within China's financial institutions. We also show that the emergence of fintech in the area of financial regulation (regulatory technology: regtech) can significantly improve financial development outcomes. Therefore, it is imperative for regulators to pursue policies that balance growth in the fintech sector while mitigating the associated risks. In addition, we use the difference-in-differences approach to show that policy measures such as interest rates liberalization also positively impacted financial development during the analysis period. In our conclusion, we suggest a policy framework for balanced fintech sector growth in developing countries.

Keywords: Fintech, Regtech, Financial development, China

JEL Classification: F30, G0, G29

#### Introduction

The term "fintech" refers to the application of new technologies and/or innovative business models that leverage existing information and communications technology in providing financial services (Nicoletti 2017). China is home to a number of leading fintech companies and has evolved into one of Asia's largest fintech hubs. The growth of China's fintech sector can be attributed to abundant capital; high internet penetration rates; a rising consumer class; and the use of innovative technologies such as big data analysis, artificial intelligence, and blockchain (Xiao et al. 2017; Zhou et al. 2018; Sun et al. 2020a, b). In addition, low credit card penetration, rigidities in the banking system, and growing consumption are accelerating fintech growth by providing opportunities for firms to offer new approaches that improve on the status quo (Insights 2019).

The relationship between fintech and financial development is a relatively new area of research that has been held back by data limitations. Financial development is a



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multidimensional concept encompassing four main dimensions: access, depth, efficiency in the provision of financial services, and stability (Sahay et al. 2015; Sun and Muganyi 2019; Sun et al. 2020a, b). This study employs proxy variables to represent three of these aspects of financial development. Intuitively, fintech growth is expected to support financial development by promoting financial inclusion and access (Leong et al. 2017; Jagtiani and Lemieux 2018; Cole et al. 2019). Although this is a valid point of view, adopting fintech also adds a new dimension of risk to financial markets.

China's fintech scene is highly concentrated among a small number of very large players. Ant Group, formerly Ant Financial, is the world's largest fintech company, and its wealth management services are used by over 600 million people (Tianhong 2019). China's fintech industry's rapid growth has put regulators in a position of playing catch up as they grapple with new dimensions of risk it represents. Traditional financial institutions are now working with fintech service providers to accelerate their own digital transformation strategies, focusing on offering more consumer centric financial services that cater to Millennial and Gen Z consumers (Sun et al. 2021).

A number of studies on fintech have focused on its potential as a catalyst for financial inclusion and access (Leong et al. 2017); however, to date there have been few empirical studies on the causal link between fintech and metrics of financial development. This study contributes to this subject matter in three novel ways. First, we explore how fintech influences various dimensions of financial development, namely, access, depth, and stability across 290 cities in China. Second, we shed light on how regtech can potentially enhance financial regulation effectiveness. Third, we highlight how active policy initiatives such as interest rate liberalization can improve financial development outcomes. The remainder of this study is structured as follows: "Fintech and financial development" section reviews the literature on fintech and financial development. "Data and methodology" section describes the base model, dataset, and econometric approaches used. "Results and discussions" section presents and discusses our key findings. "Conclusions and a policy framework for fintech regulation" section offers conclusions and policy recommendations on how fintech can support sustainable financial development in developing economies. Table 12 in the "Appendix A" provides definitions of the acronyms used herein.

#### Fintech and financial development

#### China's fintech ecosystem

Fintech can play an instrumental role in promoting financial and social inclusion in developing countries by reducing inefficiencies in resource allocation within the banking sector and creating economic opportunities that increase financial access and social development (Ding et al. 2018; Salampasis and Mention 2018). Fintech also provides access to financial services for market segments that do not meet the financing threshold of large commercial banks (Makina 2019). In China, fintech enhances credit supply to small and medium enterprises and provides an alternative to small banks (Sheng 2020).

By leveraging advanced technologies such as big data, artificial intelligence, biometrics, and blockchain, fintech companies aim to provide financial services that are more personalized, convenient, and consumer centric than what traditional providers offer (Ansari and Krop 2012; Christensen 2016; Drasch et al. 2018). The availability of venture

capital has made it possible for fintech service providers to expand the scope of their services and grow at a remarkable pace (Haddad and Hornuf 2018). The rapid rise of fintech has expedited the digitalization of traditional banks. By working with fintech companies, traditional banks can offer greater convenience to their consumers (Drummer et al. 2016). Traditional banks are widely adopting fintech technologies, such as biometrics for customer authentication to enhance efficiency and security (Goode 2018). This trend of investing in fintech is expected to help traditional banks become more appealing to modern, tech-savvy consumers (PWC 2019).

According to Anagnostopoulos (2018), fintech innovations help to maintain banking system stability, and regulatory fintech (regtech) applications can lead to a more efficient, stable, and secure financial service environment. Regtech helps to improve stability in financial systems by reducing risks associated with digital financial services. The emergence of regtech also accelerates the transition to a new regulatory system for financial services (Zhou et al. 2018). While fintech does present several risks to financial systems, it can also be used to mitigate these risks (Lee and Shin 2018). This presents a tradeoff for regulators who seek to promote fintech sector growth without negatively impacting consumer confidence (Mahoney 2019).

According to Ernst and Young's (2019) global fintech adoption report, China has one of the world's highest fintech adoption rates at 87%, whereas fintech products that focus on mobile payments and transfers in the country have a 95% adoption rate. Accenture (2018) estimated the value of total investment in China's fintech industry to be USD 25.5 billion as of 2018, accounting for over 46% of global fintech investment. China's largest tech companies are entering the fintech sector, providing various financial intelligence solutions and other digital financial services. For global fintech investors, China appears to provide the right market conditions and regulatory frameworks to pilot fintech ventures (Wharton 2019).

The growth of the fintech industry depends on how the actors within the ecosystem interact (Diemers et al. 2015). The fintech ecosystem can be split into five main stakeholder groups: fintech start-ups, tech developers, financial consumers, incumbent financial institutions, and regulators. How these stakeholders interact is critical to the growth and stability of the fintech industry. Table 1 highlights these key drivers of fintech growth in China.

#### Fintech and financial development nexus

Financial development is a difficult concept to measure (Levine 2005). A large proportion of the empirical work on the subject approximates financial development using the ratio of private credit to GDP. However, this approach does not capture the concept's multidimensional nature (Svirydzenka 2016). The World Bank uses several indexes to gauge financial development at the national level; however, researchers are still grappling with defining its various dimensions and how to measure them. Still, it is generally acknowledged that financial development is intricately linked to economic growth, enhances the rate of capital accumulation, and increases economic efficiency in resource allocation (Dobson and Westland 2018). Financial development also plays a critical role

**Table 1** Drivers of fintech sector growth. *Source*: Authors' compilation

Driver	Aspects
Technology	Rapid adoption of emerging technologies in financial services: Big data analytics, artificial intelligence, cloud and edge computing, blockchain, natural language processing, information gathering, advanced analytics, biomet- rics, mobile computing, internet of things (IoT), augmented reality, 5G
Funding	Readily available venture capital and other forms of funding for innovative fintech start-ups. China is Asia's top fintech hub: VC and PE funding
Consumer base shifts	Chinese consumers now expect more convenience from financial service providers: personalized financial services, mobile and situational finance, digital convenience, rising consumer class needs, young tech-savvy millennials
Regulation	Stricter regulation on fintech industry is now promoting quality growth. Fintech enterprises that meet real consumer needs are thriving in a more regulated environment
Financial service integration	To offer more integrated financial services, traditional financial institutions are now investing in new fintech subsidiaries or partnering with other independent fintech providers
Talent	China's investment in tech-related disciplines and the return of foreign-educated talents has also contributed to the rapid rise of the fintech industry

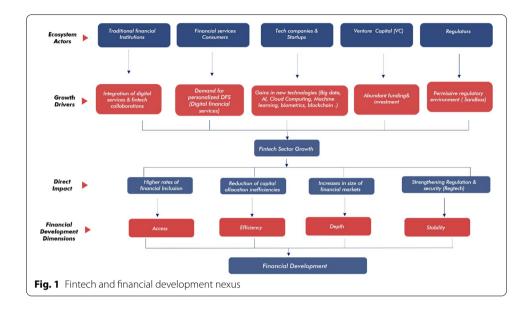
in lowering the volatility of consumption, investment growth, and economic output (Dabla-Norris and Srivisal 2013).

China's entry into the World Trade Organization in 2001 produced a surge in export-led growth for the country. Various institutional reforms were enacted to foster a more market-based financial industry that would further promote economic growth, although the key players were state-owned financial institutions (Hasan et al. 2009). Financial development in China has also been associated with positive socioeconomic outcomes focused on economic sustainability and reducing wealth inequality (Zhang et al. 2015). Furthermore, financial development is expected to support so-called green developments in China's cities and sustainability initiatives (Yin et al. 2019; Yuan et al. 2019; Muganyi et al. 2021).

However, Wang et al. (2015) concluded that financial development had no significant impact on growth in primary or secondary industries in China between 1978 and 2013. The conflicting research outcomes with respect to the role of financial development in the Chinese economy can in part be attributed to complexities in measurement. China's financial institutions have grown significantly in the past decade, and the country has become a global force in terms of financial market development (Min et al. 2018). The World Bank (2018) concludes that although financial development in China has been rapid, it remains incomplete. There is a need to prioritize effective financial regulatory practices to ensure it's sustainable growth.

The emergence of fintech presents a new set of opportunities and challenges for financial systems globally. Fintech's role in China's financial development is still unclear, and this study seeks to provide insights into how these two concepts are intricately linked. Figure 1 explores this nexus and forms the basis for two of our research hypotheses.

On the basis of the aforementioned theoretical analysis, we formulate the following hypotheses:



- I. Fintech has a positive impact on financial development with respect to access, depth, and stability.
- II. Regtech significantly improves financial development outcomes.

#### Interest rate liberalization and financial development

Interest rate liberalization refers to a process whereby regulators cede some control over setting interests to market forces. For a considerable period, regulators in China have tightly controlled interest rates in the country's financial markets. This changed in July 2013 as regulators eliminated minimum lending rates, affording financial institutions greater autonomy in determining lending rates based on market forces. This marked the beginning of a new period of transition within China's banking industry (Jian and Hu 2020), and more policies that aim to promote interest rate liberalization and greater financial openness are gradually being implemented. As part of this transition, fintech services such as money market mutual funds that promote interest rate liberalization are emerging (Li et al. 2019).

Financial liberalization in China is expected to promote economic growth and financial industry stability (Huang and Ji 2017), partly by reducing shadow banking practices such as tax avoidance and by easing credit constraints (Gopalan and Sasidharan 2020; Jiang et al. 2020). By speeding up the pace of financial liberalization, China seeks to avoid the "middle-income trap" and promote sustainable economic growth (Yiping et al. 2014). Financial liberalization also significantly reduces the likelihood of banking crises, thereby promoting stable financial development (Lee et al. 2016).

Based on the reviewed literature, we formulate our third hypothesis:

III. Interest rate liberalization has a positive impact on financial development in China.

#### **Data and methodology**

#### Base model

This study uses panel data from 290 Chinese cities and 31 provinces for the period from 2011 to 2018. Similar empirical studies have found that financial development indicators are best predicted using lagged independent and control variables (Ryan et al. 2014; Li et al. 2016; Berger et al. 2017; Sheng 2020). To investigate the influence of fintech and regtech on financial development, we use the following base model.

$$FD_{i,t} = \alpha_0 + \alpha_1 Fintech_{i,t-1} + \alpha_2 Finreg_{i,t-1} + \alpha_3 Fintech_{i,t-1} \times Finreg_{i,t-1} + \alpha_c Control_{i,t-1} + \eta_t + \lambda_i + \varepsilon_{i,t}$$

$$(1)$$

where  $\alpha_{i,s}$  are model parameters and i and t denote the city and year, respectively. The dependent variable  $FD_{i,t}$  is the financial development indicator for city i in year t. Measuring financial development comprehensively is challenging (Akçay 2019); here, we adopt a multidimensional approach to offer a complete analysis of how the predictor variables influence specific aspects of financial development by splitting it into three dimensions, namely, access, depth, and stability, represented by different proxy variables  $FD_{(D)i,t}$ ,  $FD_{(A)i,t}$ , and  $FD_{(S)i,t}$ ,  $FD_{(D)}$  represents the depth dimension of financial development, approximated by the level of financial institutions' deposits in each city. Similarly,  $FD_{(A)}$  represents the access dimension using financial institution loan balances as a proxy. The stability dimension, denoted by  $FD_{(S)}$ , is measured by the level of rural and urban savings.

The level of fintech development in each city is denoted by Fintech, and Finreg represents expenditures on financial regulation. The interaction term  $Fintech_{i,t-1} \times Finreg_{i,t-1}$  captures the deployment of fintech in the financial regulation arena and represents regtech in our base model. Control variables that influence financial development capture the level of economic activity, industrialization, and financial openness in each city (Rajan and Zingales 2003; Shahbaz et al. 2017). To control for the degree of economic activity and the size of financial markets, we use GDP per capita, denoted by GDPpc. Financial openness (FOP) is defined as foreign investment, and industrialization (IND) is measured as the proportion of value-added secondary industries to GDP. Our estimation equation is given as follows.

$$FD_{i,t} = \alpha_0 + \alpha_1 Fintech_{i,t-1} + \alpha_2 Finreg_{i,t-1} + \alpha_3 Fintech_{i,t-1} \times Finreg_{i,t-1} + \alpha_4 GDPpc_{i,t-1} + \alpha_5 FOP_{i,t-1} + \alpha_6 IND_{i,t-1} + \eta_t + \lambda_i + \varepsilon_{i,t}$$
(2)

To analyze how the interest rate liberalization policy introduced in 2013 has impacted China's financial development, we use a difference-in-differences (D-I-D) estimator. The D-I-D approach is widely applied in policy analysis research as it controls for both observable and unobservable factors that are constant over time. We employ the model as specified as follows.

$$FD_{i,t} = \alpha_0 + \alpha_1 IRL_{i,t} + \alpha_c Control_{i,t} + \eta_t + \lambda_i + \varepsilon_{i,t}$$
(3)

where the dependent variable  $FD_{i,t}$  encompasses the three dimensions of financial development, depth, access, and stability. The treatment effect or interest liberalization policy intervention variable  $IRL_{i,t}$  takes a value of 1 after 2013 and 0 before the intervention. Individual and time dummy variables are represented by  $\lambda_i$  and  $\eta_t$ , respectively.

#### Data

The most comprehensive measure of fintech development in China is the Peking University Digital Financial Inclusion Index (PKU-DFII), which captures various dimensions of fintech development including coverage breadth, usage depth, mobile payments, insurance, monetary funds, investment, credit, credit investigations, and level of digitization (Guo et al. 2019). We use the PKU-DFII as our main measure of fintech development, as it is currently the most complete dataset with respect to capturing China's rapid fintech development during the analysis period at the county, city and provincial levels.

Table 2 highlights the average characteristics and summary statistics for our dataset.

To generate missing values, we use the *epolate function*, where the value of y for a given value of x is calculated by using the closest points  $(x_0, y_0)$  and  $(x_1, y_1)$ , where  $y_0$  and  $y_1$  are observed values, and  $x_0 < x < x_1$ . The *epolate function* uses the following formula:

$$y = \frac{y_1 - y_0}{x_1 - x_0}(x - x_0) + y_0 \tag{4}$$

In the case where multiple observations of  $x_0$  have the same value,  $y_0$  becomes the average of the corresponding y values (Meijering 2002).

Table 2 Data characteristics and summary statistics

Variable	Measurement	Source	Obs	Mean	SD	Min	Max	Expected Sign
Financial Depth (FD <sub>(D)</sub> )	Financial institu- tions deposit balances (log)	Wind Data Service	2,312	16.786	1.046	14.415	21.083	Criterion 1
Financial Access (FD <sub>(A)</sub> )	Financial institu- tions loans (log)	Wind Data Service	2,312	16.351	1.143	11.974	20.380	Criterion 2
Financial Stability (FD <sub>(S)</sub> )	Urban and rural residents' savings (log)	Wind Data Service	2,312	16.186	0.906	13.684	19.517	Criterion 3
Fintech Index (Fintech)	The Peking University- Digital Financial Inclusion Index of China (log)	Institute of Digital Finance, Peking Univer- sity (2019)	2,311	4.668	0.719	1.590	5.654	+
Financial Regulation (Finreg)	Fiscal expendi- ture on financial regulatory mat- ters (log)	China City Statistical Yearbook (2010–2018)	2,279	38.912	9.029	0	71.805	±
GDP per capita (GDPpc)	GDP per capita in RMB (log)	China City Statistical Yearbook (2010–2018)	2,311	10.577	0.597	8.576	13.056	+
Financial Open- ness (FOP)	Actual foreign investment USD 10,000 (log)	EPS Database (2019)	2,311	3.856	0.272	1.656	4.497	±
Industrialization (IND)	Secondary industry value added as a % of GDP (log)	EPS Database (2019)	2,242	9.970	2.053	-7.272	15.336	±
Mobile phone users (Mpu)	Number of mobile phone users (log)	EPS Database (2019)	2,311	5.716	0.787	3.354	8.313	±

#### **Cross-sectional dependency**

Cross-sectional dependency is an essential issue in econometric analysis of panel datasets and, if not addressed, can lead to spurious parameter estimation and false inference (Sarafidis and Wansbeek 2011). Among the tests for cross-sectional dependency, the Breusch and Pagan (1980) LM statistic is one of the most widely used in economic literature.

The null and alternative hypotheses of interest can be stated as follows:

$$H_0: Cov(v_{i,t}, v_{j,t}) = 0$$
 for all  $t$  and all  $i \neq j$  (5)

$$H_a: Cov(v_{i,t}, v_{j,t}) \neq 0$$
 for some  $t$  and some  $i \neq j$  (6)

where  $v_{i,t}$  denotes the component of the error term that may be cross-sectionally correlated. There are two specifications of the LM statistic. The first holds when  $T \to \infty$  and N is fixed.

$$LM_0 = T \sum_{i=1}^{N-1} \sum_{I=i+t}^{N} \hat{\rho}_{ij}^2 \xrightarrow{d} \chi_{N(N-1)/2}^2$$
 (7)

When both and T and N are large, the Breusch and Pagan LM statistic has distorted size properties. To correct for this, Pesaran (2004) proposes a scaled variant that holds when  $T \to \infty$  and  $N \to \infty$ , sequentially.

$$LM_0 = \sqrt{\frac{1}{N(N-1)}} \sum_{i=1}^{N-1} \sum_{I=i+1}^{N} (T\hat{\rho}_{i,j}^2 - 1) \xrightarrow{d} N(0,1)$$
 (8)

Pesaran and Yamagata (2008) suggest an extended version of the scaled LM statistic, termed the Pesaran CD statistic, that can be applied to a broad range of panel data models and holds for a fixed value of either *T* or *N*.

$$CD = \sqrt{\frac{2T}{N(N-1)}} \left( \sum_{i=1}^{N-1} \sum_{J=i+1}^{N} \hat{\rho}_{ij} \right) \xrightarrow{d} N(0,1)$$
 (9)

where  $\hat{\rho}_{ij}$  is the sample estimate of the pairwise-correlation of the error term. The Pesaran CD statistic tends to a normal distribution when  $T \to \infty$  and  $N \to \infty$ .

#### **Endogeneity and simultaneity**

Endogeneity is a serious challenge for social science research, as it leads to spurious correlations and inaccurate estimations of causal relationships. Sources of endogeneity include omitted variable bias, simultaneity, model misspecification, and selection bias (Wooldridge 2010; Zaefarian et al. 2017). Instrumental variable (IV) approaches are frequently used to address endogeneity in panel data analyses.

Because most consumer fintech platforms are used via mobile applications, we use the number of mobile users as the IV for fintech to address this variable's endogenous nature. Based on this, we assume that the fintech variable is endogenous as specified as follows.

$$Fintech_{i,t} = \pi_0 + \pi_1 M p u_{i,t} + \pi_2 F I_{i,t-1} + \theta_{i,t}$$
(10)

where  $Mpu_{i,t}$  represents the number of mobile phone users within a given city and  $FI_{i,t-1}$  is the lagged value of the proxy variable for financial openness.

#### **Results and discussions**

#### Test for cross-sectional dependency results

Cross-sectional dependency is also a major issue in econometric analyses that use panel datasets. If not accounted for, it can lead to potentially spurious parameter estimation and false inferences (Sarafidis and Wansbeek 2011). Among the tests for cross-sectional dependency, the Breusch and Pagan (1980) LM statistic is one of the most widely used in economic research. After conducting a Hausman test and controlling for both city and year fixed effects, we test for weak cross-sectional dependency in all three models using the Pesaran (2014) CD test, which holds when N > T. Results are reported in Table 3.

The results of the Pesaran CD test reject the null hypothesis that the errors are weakly cross-sectionally dependent. There is strong cross-sectional dependence for all three models, which can be attributed to changes in financial regulatory policies and other shocks that affected the financial industry during the period studied.

To correct for cross-sectional dependence, we run our fixed effects model with standard errors clustered at the city level. Assuming  $Fintech_{i,t}$  is endogenous as specified in Eq. (10), we run an IV regression and conduct post-estimation tests for endogeneity, under-identification, weak instruments, and overidentifying restrictions. Post-estimation tests indicate the relevance, explanatory strength, and validity of our employed instruments. Estimation results for both the FE and IV-two-stage least square (2SLS) approaches are shown in Table 4.

#### Post-estimation test results

Post-estimation test results confirm the validity of the instruments used in this study, with details discussed in the following subsections. These tests confirm that the IV regression estimation results are the most suitable for our model.

#### Test for endogeneity

The null hypothesis is rejected at the 1% level of significance, showing that in all three models the  $Fintech_{i,t}$  variable is endogenous and cannot be treated as an exogenous variable. Results of the endogeneity test are given in Table 5.

**Table 3** Pesaran CD test for weak cross-sectional dependence

<b>Model 1</b> ( <i>FD</i> ( <i>D</i> ))		Model 2 ( $FD_{(A)}$ )		Model 3 ( $FD_{(s)}$ )	
CD statistic	P value	CD statistic	P value	CD statistic	P value
170.408***	0.0000	191.208***	0.0000	207.533***	0.0000

 $H_0$  errors are weakly cross-sectionally dependent.  $CD \sim N(0, 1)$ .

<sup>\*\*\*</sup>Significance at the 1% level

**Table 4** Influence of fintech on dimensions of financial development

Variables	Model 1		Model 2		Model 3	
	Criterion ( $FD_{(D)}$ )		Criterion ( $FD_{(A)}$ )		Criterion (FD <sub>(S)</sub> )	
	FE	IV-2SLS	FE	IV-2SLS	FE	IV-2SLS
Fintech <sub>i,t-1</sub>	0.184***	0.450***	0.306***	0.757***	0.241***	0.437***
	(0.000)	(0.000)	(0.000)	(0.000)	(0.000)	(0.000)
Finreg <sub>i,t-1</sub>	0.007	- 0.040***	- 0.009	- 0.091***	0.003	- 0.031**
	(0.155)	(0.006)	(0.219)	(0.001)	(0.564)	(0.045)
$Fintech_{i,t-1} \times Finreg_{i,t-1}$	- 0.005	0.223***	0.064*	0.455***	0.0004	0.163**
	(0.854)	(0.002)	(0.084)	(0.001)	(0.988)	(0.028)
$GDPpc_{i,t\text{-}1}$	0.385***	0.275***	0.426***	0.246***	0.297***	0.211***
	(0.000)	(0.000)	(0.000)	(0.000)	(0.000)	(0.000)
F OP <sub>i,t-1</sub>	- 0.014***	- 0.012***	- 0.011	- 0.008	- 0.016***	- 0.014***
	(0.008)	(0.000)	(0.150)	(0.110)	(0.003)	(0.000)
$ND_{i,t-1}$	- 0.234***	- 0.140***	- 0.212**	- 0.046	- 0.240***	- 0.171***
	(0.000)	(0.000)	(0.038)	(0.429)	(0.000)	(0.000)
City FE	✓	✓	✓	✓	✓	✓
Year FE	✓	✓	✓	✓	✓	✓
Observations	2,210	1932	2,210	1932	2,210	1932
F Statistic	1181.94***	1462.74***	693.55***	574.25***	1371.37***	1225.77***
R2	0.882	0.842	0.752	0.675	0.871	0.819

P values are shown in parentheses. Clustered standard errors at the city level are reported, R-squared (within) is reported for FE and centered for IV-2SLS

**Table 5** Endogeneity test results

Model 1 ( $FD_{(D)}$ )		Model 2 ( $FD_{(A)}$ )		Model 3 ( $FD_{(s)}$ )	
Chi-sq (1)	P value	Chi-sq (1)	P value	Chi-sq (1)	P value
12.404***	0.0004	12.203***	0.0005	6.108**	0.0135

 $H_0$  specified endogenous regressors can be treated as exogenous

**Table 6** Weak identification test: Anderson canon. Corr. LM statistic

LM statistic	P value	Outcome
143.125***	0.0000	Reject H <sub>0</sub>

 $H_0$ - the model is underidentified

#### **Underidentification test results**

To assess whether the equation is underidentified, we conduct the test for underidentification and weak identification. The null hypothesis that the model is underidentified is strongly rejected at the 1% level of significance. Test results are presented in Table 6 and apply to all three models.

#### Weak instruments test results

The weak identification test shows that our instruments have good explanatory power for the endogenous regressor. The Cragg-Donald Wald F statistic is larger than the Stock-Yogo weak ID test critical values generated, validating the appropriateness of

<sup>\*\*\* , \*\*,</sup> and \*, significance at 1%, 5%, and 10% levels, respectively

<sup>\*\*\*</sup>Significance at the 1% level

<sup>\*\*\*</sup>Significance at the 1% level

Table 7 Weak instrument test results

Cragg–Donald Wald F statistic	78.001
Stock–Yogo weak ID test critical values	
10% Maximal IV size	19.93
15% Maximal IV size	11.59
20% Maximal IV size	8.75
25% Maximal IV size	7.25

 $H_0$  weak instruments. Outcome rejects  $H_0$ 

Table 8 Sargan test results

Model 1 (FD <sub>(D)</sub> )		Model 2 (FD <sub>(A)</sub> )		Model 3 (FD <sub>(s)</sub> )	
Sargan statistic	P value	Sargan statistic	P value	Sargan statistic	P value
0.916	0.3385	0.078	0.7800	3.340	0.0676

 $H_0$  instruments are valid (fail to reject  $H_0$ ) at the 1% and 5% levels, respectively

our selected instruments. Results of the test are shown in Table 7 and apply to all three models.

#### Sargan-Hansen test results

To test our instruments' validity, we conduct the Sargan–Hansen test of overidentifying restrictions under the null hypothesis that our instruments are valid. This means that instruments are uncorrelated with the residuals and can be left out of the model. The results given in Table 8 fail to reject H<sub>0</sub> at the 5% level of significance for all three models.

#### Influence of fintech on financial development

The estimation results show that fintech has a significant positive impact on all three dimensions of financial development, with the largest impact on financial access, which has a coefficient of 0.757. In other words, the model shows that a 10% increase in fintech development will enhance financial access (measured by the loan balances at financial institutions) by 7.5%. This indicates that the rapid growth in China's fintech sector has been a substantial driving force for both financial inclusion and access. The coefficients for financial depth and stability are 0.450 and 0.437, respectively, and all are significant at 1%. Results show that the emergence of fintech has enabled financial institutions in China to attract more deposits and savings from consumers in both rural and urban areas, which can be attributed to synergies between traditional banks and fintech service providers. Another likely contributing factor is that traditional financial service providers are investing heavily in their own digital transformations and fintech subsidiaries.

#### Regtech and financial development

The regtech variable, which captures the deployment of fintech in financial regulation, is significantly positive for all the three dimensions of financial development studied. Regtech has the largest impact on financial access, with a coefficient of 0.455, which is significant at 1%. The coefficients for financial depth (0.223) and stability (0.163) are significant at 1% and 5%, respectively. This shows that while fintech presents new

dimensions of risk to financial markets, it can also be employed to mitigate those risks, such as the risk associated with subprime lending that is now being mitigated by regtech. Using regtech, regulators can obtain more complete data on financial markets. By leveraging advances in artificial intelligence (machine learning) algorithms, better insights can be obtained from big datasets that can help make policy decisions more targeted and effective. China is advancing the application of regtech more so than in many other countries, which can be attributed to fewer privacy laws, advances in big data analytics, cloud computing, and artificial intelligence.

#### Financial openness and industrialization

Control variables that capture financial openness and the level of industrialization have significant negative coefficients for the depth and stability dimensions of financial development. During the period studied, China has been gradually opening its financial industry to foreign entities; however, this access remains extremely limited. As China transitions to a more consumption-driven economy, the impact of this shift on financial development is unclear. However, greater financial openness is expected to attract more foreign investment and leads to a more developed financial industry, albeit one that is more sensitive to global shocks.

#### Robustness tests

To ensure the robustness of our results, we investigate how fintech affects financial access in China at the provincial level, adopting a similar approach to our city-level analysis. The following econometric models are used for our provincial analysis.

$$FD_{(A)_{j,t}} = \alpha_0 + \alpha_1 Fintech_{j,t-1} + \alpha_c Control_{j,t-1} + \eta_t + \lambda_j + \varepsilon_{j,t}$$
(11)

$$FD_{(A)_{j,t}} = \alpha_0 + \alpha_1 Fintech_{j,t-1} + \alpha_2 Finreg_{j,t-1} + \alpha_3 Fintech_{j,t-1} \times Finreg_{j,t-1} + \alpha_c Control_{j,t-1} + \eta_t + \lambda_j + \varepsilon_{j,t}$$

$$(12)$$

Because of limitations with respect to data availability, the base model was adjusted to include additional control variables, namely, GDP growth rate (*GDPgr*), trade openness (*TOP*), and urbanization (*Urb*). Endogeneity tests confirm that fintech is an endogenous

**Table 9** Provincial data summary statistics

Variable	Obs	Mean	Std. Dev	Min	Max
FD <sub>(A)</sub>	248	19.112	0.926	15.224	21.096
Fintech	248	4.677	1.038	1.345	5.819
Finreg	248	10.863	1.248	4.605	14.286
GDPgr	248	9.780	2.834	-2.5	17.4
TOP	248	0.282	0.329	0.017	1.587
IND	248	45.531	8.435	19.01	59
Urb	248	55.003	13.612	22.67	89.6
lpr	248	0.462	0.128	0.213	0.797
Mkt	248	6.210	2.131	-0.23	10.13

regressor, so we employ internet penetration rate (Ipr) and provincial marketization (Mkt) as instruments. Summary statistics for the provincial data are given in Table 9.

We use data from China's 31 provinces over the same period in the city-level analysis. Post-estimation tests confirm the validity, relevance, and explanatory power of the instruments employed for Eq. (11). However, these instruments prove to have weak explanatory power for the specification shown in Eq. (12) based on Stock–Yogo's weak ID test critical values. Estimation results of both fixed effects with clustered standard errors ( $\mu_{i,t} = \vartheta_{i,t} + \varepsilon_{i,t}$ ) and an IV-2SLS panel regression are reported in Table 10.

Estimation results show that fintech development positively impacts financial access at the provincial level, with a coefficient of 0.219 that is significant at 1%. While the regtech coefficient is significant in the IV-2SLS results of model B, weak instrument test results cast doubt on the accuracy of the model parameters. The various provinces have significant disparities in the level of fintech development and in the deployment of regtech. This is largely consistent with the outcome seen at the city level, indicating the robustness of our research results.

#### Impact of interest rate liberalization on financial development

Using city-level data and the D-I-D estimator given in Eq. (3), we investigate the impact of China's interest rate liberalization policy on the three dimensions of financial development. The policy was implemented in July 2013 and signified an important milestone in China's gradual path to financial liberalization. D-I-D estimation results are reported in Table 11.

Table 10 Provincial-level analysis: fintech and financial access. Criterion (FD(A))

Variables	Model A		Model B	
	FE	IV-2SLS	FE	IV-2SLS
Fintech <sub>j,t-1</sub>	0.129*** (0.004)	0.219*** (0.000)	0.137** (0.020)	0.704*** (0.005)
Finreg <sub>j,t-1</sub>			0.034 (0.202)	0.219*** (0.009)
$\mathit{Fintech}_{j,t\text{-}1} \times \mathit{Finreg}_{j,t\text{-}1}$			-0.001 (0.790)	-0.050** (0.022)
$GDPgr_{j,t-1}$	- 0.003 (0.772)	0.014 (0.109)	0.0003 (0.978)	0.023* (0.084)
$TOP_{j,t-1}$	- 0.757*** (0.000)	- 0.651*** (0.000)	- 0.683*** (0.000)	- 0.883*** (0.000)
$IND_{j,t-1}$	0.0002 (0.979)	- 0.003 (0.381)	- 0.003 (0.691)	- 0.016** (0.030)
$Urb_{j,t-1}$	0.068*** (0.000)	0.050*** (0.000)	0.065*** (0.000)	0.0517*** (0.000)
City FE				
Year FE				
Observations	248	248	248	248
F Statistic	131.40***	295.37***	105.42***	147.63***
$R^2$	0.887	0.873	0.891	0.819

P values are shown in parentheses. Clustered standard errors at the provincial level are reported. R-square (within) is reported for FE and centered for IV-2SLS

<sup>\*\*\*, \*\*,</sup> and \*, significance at the 1%, 5%, and 10% levels, respectively

**Variables** (1) (2) (3) (4) (5) (6) (FD<sub>(D)</sub>)  $(FD_{(A)})$  $(FD_{(D)})$  $(FD_{(S)})$  $(FD_{(s)})$  $(FD_{(A)})$ 0.697\*\*\* 0.799\*\*\* 0.721\*\*\* 0.843\*\*\* 0.804\*\*\* 0.948\*\*\* IRL (0.000)(0.000)(0.000)(0.000)(0.000)(0.000)0.193\*\*\* **GDPpc** 0.133\*\*\* 0.200\*\*\* (0.000)(0.000)(0.000)IND 0.061\* 0.031 0.157 (0.056)(0.205)(0.152)**FOP** 0.002 -0.002 0.007 (0.379)(0.706)(0.637)14.341\*\*\* 13.152\*\*\* 16.352\*\*\* 14.161\*\*\* 15.750\*\*\* Constant 15.844\*\*\* (0.000)(0.000)(0.000)(0.000)(0.000)(0.000)

2,312

0.897

289

2,242

0.900

282

2,312

0.781

289

2,242

0.791

282

**Table 11** D-I-D estimation results: Interest rate liberalization and financial development

P values are shown in parentheses

2,312

0.912

289

Observations

R-squared Number of id

City FE Year FE 2,242

0.922

282

Estimation results indicate that implementing the interest rate liberalization policy has had a significant positive impact on the three dimensions of financial development within China's cities. This shows that China's gradual financial liberalization is likely to promote continued financial development.

#### Conclusions and a policy framework for fintech regulation

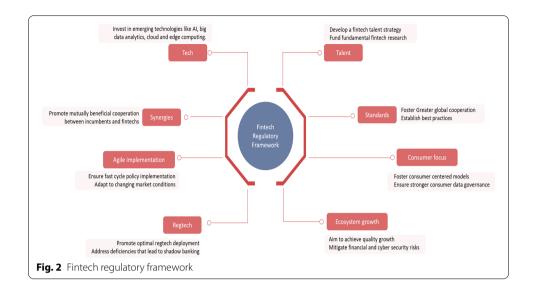
China's fintech industry has proliferated during the period reviewed by this study. Analysts estimate that the sector will continue to maintain positive momentum while becoming more mature and consolidated (Ernst and Young 2019). Regulators have been trying to find the optimal balance between fostering fintech growth and managing the risks that it presents. This study can assist in that effort by providing a better understanding of the relationship between fintech and dimensions of financial development.

Is fintech a complement to or a substitute for financial development? Although more rigorous analytical work is needed to answer this question conclusively, the results of this study show a positive causal relationship between fintech and various aspects of financial development. This is especially important for emerging markets in developing a robust fintech policy framework. Figure 2 highlights some of the key facets of a robust fintech regulatory framework.

#### Policy recommendations

By understanding the relationship between fintech and financial development, regulators can formulate better policies to promote fintech growth while preserving financial system stability. Assessing the implications of new and emerging technologies

<sup>\*\*\*, \*\*,</sup> and \*, significance at 1%, 5%, and 10% levels, respectively



such as artificial intelligence, big data analytics, cloud computing, machine learning, blockchain, 5G, the Internet of Things, biometrics, and other technologies that support fintech can help regulators to cope with the pace of fintech growth. Regtech can allow financial institutions and fintech companies to help maintain financial stability and mitigate risks associated with digital financial services. Although the following is not fully grounded in the empirical findings of this study, outline the following recommendations for fintech regulation in China and other emerging markets.

- 1. Accelerate the formulation and implementation of fintech industry regulatory frameworks.
- 2. Foster greater cooperation with global regulators in the field of fintech.
- 3. Embrace regtech and leverage emerging technologies to help regulate the digital financial service industry.
- 4. Assist traditional banks on their path to digital transformation.
- 5. Promote mutually beneficial cooperation between traditional financial institutions and fintech players, particularly in the field of financial intelligence, to minimize risks and promote quality growth.
- 6. Invest in artificial intelligence and big data analytics to promote financial system stability.
- 7. Strengthen fintech services that cater to underserved market segments and foster cooperation with incumbent banks.
- 8. Address deficiencies in the financial service industry that facilitate the rise of shadow banking practices.
- Strengthen fundamental research in emerging technologies that promotes fintech sector growth and develop a comprehensive talent strategy for the fintech industry based on sustainable and ethical practices.

10. Create research institutions on fintech development and invest in global cooperation to promote quality research.

#### Conclusions

Our findings add to the existing literature on fintech's role in promoting financial access and inclusion and offer several policy implications. First, regulators should develop and implement a comprehensive policy framework to promote balanced fintech sector growth. Second, policymakers should develop strategies for optimally deploying regtech to mitigate risks associated with the fintech sector. Third, our study findings show that financial development can be attained through active policy initiatives aimed at financial liberalization. Last, the regulatory framework suggested by this study offers policymakers in emerging markets key areas to prioritize as they grapple with the rapid rise of fintech.

This study is not without its limitations. First, the lack of data hindered the scope of the econometric analysis. Second, China's unique internet infrastructure limits the generalizability of findings. Although China's fintech growth has occurred in the context of a unique internet ecosystem and other idiosyncratic factors, this study still provides vital lessons for other developing countries looking to foster financial development through fintech innovations.

#### Further research direction

The role of fintech in promoting financial inclusivity has strong theoretical foundations (Gabor and Brooks 2016; Hasan et al. 2020); however, empirical research on fintech is still in its infancy. This is one of the few empirical studies to highlight the positive role fintech plays in supporting financial development. There is a need for more empirical research on how fintech impacts all relevant dimensions of financial development. It is imperative for researchers to critically map the risks fintech poses to existing financial systems to help inform better regulatory approaches. As fintech continues to disrupt the global financial landscape, future research should also focus on its role beyond inclusion and how it can be used to help developing countries achieve sustainable financial development and stability.

#### Appendix A

See Table 12.

 Table 12
 List of acronyms

Term	Description
D-I-D	Difference-in-differences
Fintech	Financial technology
Regtech	Regulatory technology
Insurtech	Insurance technology
PE	Private equity
VC	Venture capital
IoT	Internet of things
MMF	Money market fund
ICT	Information communication technology
IoT	Internet of things
GDP	Gross domestic product
WTO	World trade organization
DFS	Digital financial services
PKU-DFIC	Peking university-digital financial inclusion index of china
IV	Instrumental variable

## **Appendix B**

See Table 13.

**Table 13** Provincial analysis post estimation test results

Model A		Model B	
Chi-sq (1)	P value Chi-sq (1)		<i>P</i> value
Endogeneity test results <sup>1</sup>			
12.967***	0.0003	8.921***	0.0028
Model A		Model B	
Sargan statistic	P value	Sargan statistic	<i>P</i> value
Sargan test for valid instrum	ents <sup>2</sup>		
0.383	0.5357	1.680	0.1950
Model A		Model B	
LM statistic	<i>P</i> value	LM statistic	<i>P</i> value
Underidentification test resu	lts <sup>3</sup>		
72.085***	0.0000	12.763***	0.0017

 $<sup>^{-1}</sup>$ H $_{0}$  specified endogenous regressors can be treated as exogenous and \*\*\* indicates significance at the 1% level

 $<sup>^2</sup>H_0$  Instruments are valid, fail to reject  $H_0$  at the 1% and 5% level, respectively.

 $<sup>^3\,</sup>H_0$  the model is underidentified, and \*\*\* indicates significance at the 1% level

#### Authors' contributions

All authors read and approved the final manuscript.

#### Funding

The financial assistance provided by the National Natural Science Foundation of China (71774071), the National Statistical Science Research Project (2021LY055); Jiangsu Soft Science Research Project (BR2021030); Zhenjiang Soft Science Research Project (RK2021010); and the Key Academic Research Project of Jiaxing University (ICCPR2021007) is highly appreciated by researchers of this study.

#### **Declarations**

#### **Competing interests**

The authors declare that they have no competing interests

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Received: 4 November 2020 Accepted: 14 November 2021

Published online: 28 January 2022

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